

- To Alik Obershtein/ECI Telecom@ECI Telecom, Erez Zelikovitz/ECI Telecom@ECI Telecom
- cc Eldad Shaham/ECI Telecom@ECI Telecom, Chaim Rainer/ECI Telecom@ECI Telecom, Amit Cohen/ECI Telecom@ECI Telecom, Moti Morgenstern/ECI

bc

Subject Nortel relations (DSL Forum) update - Management aspects

Hi,

What Ran mentioned actually refers to the fact I had yesterday a long debate at the DSLF network management WG and today some 5-6 hours of face to-face discussion with Alcatel and eventually I had no choice but compromising with Alcatel regarding to some issues (i.e., how to manage channels on ADSL2 lines and how to collect PM information there). The compromise was necessary although practically no company backed Alcatel's approach but they were too afraid to take decisions....

Now we'll need to invest efforts in order to revise our MIB and adapt the EMS and Embedded SW. "With a little help from our friends" we could simply win by a knockout.

Regards, Moti Morgenstern

Senior Systems Engineer ECI Telecoms Ltd. Broadband Access Division 30 Hasivim St. Petach Tikva, Israel 49517 Tel.: +972-3-9266258

Fax: +972-3-9287342 Cell: +972-55-786258

e-mail: Moti.Morgenstern@ecitele.com

www.ecitele.com

This transmission and any files attached to it contains confidential and/or proprietary information and is intended only for the named recipient. If you are not the intended recipient, you are hereby notified that any re-transmission, dissemination, disclosure or copying of this information is strictly prohibited.

We had a 1 hour conversation with Nalin Mistry (Shasta) and with David Allan (Nortel - Chairman of the Architecture group)

On the agenda:

- 1. Brief ECI work in the DSL forum.
- Potential help we can receive from them in the standardization process. See Moti's issues with Management
- 3. Define Als for future co-work

This meeting was productive and we decide to continue right after the last session on Thursday to summarize and set the appropriate Al required for the Toronto Event. Anyhow, it was agreed that both companies should coordinate contribution s and efforts and this will definitely have a positive effect on the influence our alliance will achieve

Below, you can see Amit already started a Q&A session with Nalin on our Ethernet uplink capability